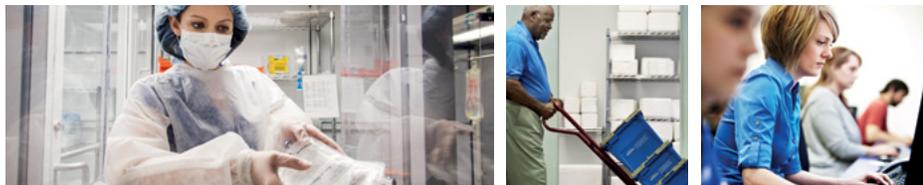


Alternate Site Pharmacies

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 Infusion Pharmacy Solutions

Is the future of your infusion pharmacy business in focus? *Let us help.*



The alternate site infusion therapy sector continues to rapidly expand and may represent a significant growth opportunity for your pharmacy. Turn to McKesson for products, solutions and support you can count on.

The products you need, with savings you want

Better patient care depends in part on the health of your pharmaceutical distribution system. Getting the necessary medication in the right dose to the right patient at the right moment is critical. That's why we're focused on offering high product availability, intelligent ordering technology, and service quality to support alternate site pharmacies with this mission.

OneStop Generics®

Get competitive pricing from our comprehensive portfolio of more than 3,500 of the most commonly ordered generic pharmaceuticals, including an ever-expanding line of over 300 injectables. Specifically designed for alternate site pharmacies, our generics program is committed to expert product sourcing and providing you with access to information, ordering transparency and dedicated support.

Plasma and Biologics

Having a single, reliable source for pharmaceutical and plasma product ordering and distribution can help you save time and money — with both purchase types counting toward your total volume tiers.

Specialty Drugs

We provide access to the latest pipeline of specialty drugs, including an extensive line of exclusive and limited injectables and orals. You'll also get 24/7 support with on-call representatives who can arrange for emergency shipments if necessary.

Medical-Surgical Supplies

Let McKesson Medical-Surgical help streamline the home delivery of your patients' infusion-care supplies while reducing your inventory and delivery costs. With the nation's leading network consisting of over 15 distribution centers, we offer same-day shipping on 45,000 products and next-day delivery to over 90% of the country. You can also access our med-surg resource team for clinical consultation on a variety of topics, education, and assistance with product selection and formulary development.



Order through McKesson ConnectSM

Online ordering is vital to keeping your pharmacy running smoothly, but shouldn't your system do more than just place orders? We think so.

Boasting over 12 million order lines per month, our industry-leading portal provides:

- 100% online access
- Clear in-stock visibility
- Real-time pricing information and accurate price comparisons
- Rich product data and images
- Fully automated drop-ship ordering
- Robust customized reports
- Streamlined ordering via our handheld Mobile ManagerSM solutions
- Quick and easy returns
- Easy integration with pharmacy-management systems
- An interactive peer-to-peer networking community

Solutions that give you a competitive edge

We know your business demands more than just products and distribution services. To succeed, you need to improve profitability, streamline operations and consistently identify paths for growth. Here are just a few of the ways we can help you get there.

Reimbursement Management

When it comes to tracking and capturing dollars, let us help you improve margins, save time and resources, and eliminate hassles with comprehensive managed-care and reconciliation assistance, including:

- Centralized third-party contracting with access to over 9,000 national plans and dozens of PBMs
- Consolidated reimbursements from more than 20 third-party payers
- Support to capture lost dollars for third-party transactions where claims were paid using an outdated AWP

Workflow Analysis

As you grow and optimize your infusion pharmacy, streamlined operations are critical. With Lean Six Sigma Consulting, we'll review your workflow, make recommendations for improvement, and help you implement quick hits. Results

for one alternate site pharmacy included: improved packaging productivity by 20%, saved \$250K by eliminating need for capital investment, and reduced technician foot travel, which improved efficiency and staff morale.

340B Support

Trying to decide if 340B is the right growth strategy for your pharmacy? Our experts can offer real-world experience and subject-matter expertise to help you navigate the complexity of today's 340B environment. In addition, we offer split billing and inventory software through Macro Helix, designed to help you maintain regulatory compliance and maximize the benefits of contract pharmacy relationships without distracting your team from their core mission of providing patient care.

Physician Outreach Program

Are you looking to establish a new niche, or find new referral streams? This easy-to-use, online search tool identifies specialists, home healthcare agencies, skilled nursing facilities and 340B hospitals in your area. It also helps you fill scripts faster by providing critical prescriber information (such as DEA and NPI numbers, including DEA schedule class codes and expirations, Medicare Exclusion list alerts, and phone and fax numbers) in one convenient location.



Dedicated support to help you succeed

Let us serve your infusion pharmacy's needs, so you can focus where it matters most — on the patients who need you. With an entire network of resources focused specifically on pharmacies like yours — including dedicated account managers, in-depth product and program experts, customer service representatives, and peer-to-peer support — we'll help you take your infusion business to the next level.

To learn more, call 800.571.2889, email us at alternatesite@mckesson.com, or visit McKessonAlternateSiteRx.com.

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